

ASSEMBLY BILL

No. 378

Introduced by Assembly Member Solorio

February 14, 2011

An act to amend Sections 139.3 and 139.31 of the Labor Code, relating to workers' compensation.

LEGISLATIVE COUNSEL'S DIGEST

AB 378, as introduced, Solorio. Workers' compensation: pharmacy products.

Existing law establishes a workers' compensation system, administered by the Administrative Director of the Division of Workers' Compensation, to compensate an employee for injuries sustained in the course of employment.

Existing law provides that it is unlawful for a physician to refer a person for specified medical goods or services whether for treatment or medical-legal purposes if the physician or his or her immediate family has a financial interest with the person or in the entity that receives the referral, except in prescribed circumstances. A violation of this provision is a misdemeanor.

This bill would add pharmacy goods, as defined, to the list of medical goods or services for which it is unlawful for a physician to refer a person under this provision, except in prescribed circumstances. By creating a new crime, this bill would impose a state-mandated local program.

The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

This bill would provide that no reimbursement is required by this act for a specified reason.

Vote: majority. Appropriation: no. Fiscal committee: yes.
State-mandated local program: yes.

The people of the State of California do enact as follows:

1 SECTION 1. The Legislature finds and declares all of the
2 following:

3 (a) In 2002, the Legislature passed Assembly Bill 749 (Chapter
4 6 of the Statutes of 2002), which directed an official medical fee
5 schedule for pharmaceuticals to be created to contain workers'
6 compensation costs and to ensure that injured workers had access
7 to appropriate treatment.

8 (b) Since the creation of the official medical fee schedule
9 governing pharmaceuticals, there has been a growing practice by
10 some prescribing physicians to utilize medications that are not
11 covered by the fee schedule, to dispense these medications directly
12 to workers' compensation patients, and to bill employers and
13 insurers at highly inflated rates. These practices unfairly enrich
14 the physicians who engage in these efforts, cost employers and
15 insurers millions of dollars, and prevent these wasted dollars from
16 being used to enhance benefits for injured workers.

17 (c) One of the ways that these physicians accomplished the goal
18 of billing at inflated rates was by repackaging common medications
19 from bulk supplies so that the packages did not have fee schedule
20 codes, and dispensing them in common amounts at prices far above
21 the fee schedule for the same products sold through pharmacies.
22 This practice continued until the Administrative Director of the
23 Division of Workers' Compensation adopted a regulation in 2007
24 that required any repackaged medication to be reimbursed at the
25 same fee schedule as the same drug distributed through pharmacies
26 and not reimbursed based on arbitrary prices associated with
27 unscheduled packages.

28 (d) Prior to the adoption of the physician dispensing regulation,
29 compounded medications, creams, copacks, and other medical
30 foods constituted a small percentage of the overall cost of
31 prescription medications. However, once the abusive repackaging
32 practice was outlawed, the practice of physicians prescribing or

1 dispensing compounded medications, creams, copacks, and medical
2 foods expanded rapidly.

3 (e) The percentage of California workers' compensation
4 medication dollars that are used toward compound drugs, copacks,
5 and medical foods has increased from 2.3 percent in 2006 to 12
6 percent in 2009. This increase in compound drugs, copacks, and
7 medical foods has increased costs for insurers and led to rising
8 premiums for employers. For example, the State Compensation
9 Insurance Fund reports that what was rarely billed prior to 2007
10 rapidly escalated to over \$58 million in billings in a 16-month
11 period. Another insurer reported a 16-fold increase in less than a
12 two year period.

13 (f) Compounded drugs are not evaluated for safety or efficacy
14 by the federal Food and Drug Administration (FDA). According
15 to the FDA, compound drugs carry significant health risks that can
16 lead to permanent injury or death.

17 (g) In order to alleviate California's employers and insurers
18 from this significant increase in costs, to enhance the efficiency
19 of the workers' compensation system, and to ensure that injured
20 workers receive safe, appropriate health care, the Legislature
21 hereby declares the need to remove the financial incentive for
22 prescribing costly and questionable compounded drugs, copacks,
23 and medical foods and to create a new process for the prescription
24 of compound drugs, copacks, and medical foods.

25 SEC. 2. Section 139.3 of the Labor Code is amended to read:

26 139.3. (a) Notwithstanding any other ~~provision of~~ law, to the
27 extent those services are paid pursuant to Division 4 (commencing
28 with Section 3200), it is unlawful for a physician to refer a person
29 for clinical laboratory, diagnostic nuclear medicine, radiation
30 oncology, physical therapy, physical rehabilitation, psychometric
31 testing, home infusion therapy, outpatient surgery, ~~or~~ diagnostic
32 imaging goods or services, *or pharmacy goods*, whether for
33 treatment or medical-legal purposes, if the physician or his or her
34 immediate family, has a financial interest with the person or in the
35 entity that receives the referral.

36 (b) For purposes of this section and Section 139.31, the
37 following shall apply:

38 (1) "Diagnostic imaging" includes, but is not limited to, all
39 X-ray, computed axial tomography magnetic resonance imaging,

1 nuclear medicine, positron emission tomography, mammography,
2 and ultrasound goods and services.

3 (2) “Immediate family” includes the spouse and children of the
4 physician, the parents of the physician, and the spouses of the
5 children of the physician.

6 (3) “Physician” means a physician as defined in Section 3209.3.

7 (4) A “financial interest” includes, but is not limited to, any
8 type of ownership, interest, debt, loan, lease, compensation,
9 remuneration, discount, rebate, refund, dividend, distribution,
10 subsidy, or other form of direct or indirect payment, whether in
11 money or otherwise, between a licensee and a person or entity to
12 whom the physician refers a person for a good or service specified
13 in subdivision (a). A financial interest also exists if there is an
14 indirect relationship between a physician and the referral recipient,
15 including, but not limited to, an arrangement whereby a physician
16 has an ownership interest in any entity that leases property to the
17 referral recipient. Any financial interest transferred by a physician
18 to, or otherwise established in, any person or entity for the purpose
19 of avoiding the prohibition of this section shall be deemed a
20 financial interest of the physician.

21 (5) A “physician’s office” is either of the following:

22 (A) An office of a physician in solo practice.

23 (B) An office in which the services or goods are personally
24 provided by the physician or by employees in that office, or
25 personally by independent contractors in that office, in accordance
26 with other provisions of law. Employees and independent
27 contractors shall be licensed or certified when that licensure or
28 certification is required by law.

29 (6) The “office of a group practice” is an office or offices in
30 which two or more physicians are legally organized as a
31 partnership, professional corporation, or not-for-profit corporation
32 licensed according to subdivision (a) of Section 1204 of the Health
33 and Safety Code for which all of the following are applicable:

34 (A) Each physician who is a member of the group provides
35 substantially the full range of services that the physician routinely
36 provides, including medical care, consultation, diagnosis, or
37 treatment, through the joint use of shared office space, facilities,
38 equipment, and personnel.

39 (B) Substantially all of the services of the physicians who are
40 members of the group are provided through the group and are

1 billed in the name of the group and amounts so received are treated
2 as receipts of the group, and except that in the case of
3 multispecialty clinics, as defined in subdivision (I) of Section 1206
4 of the Health and Safety Code, physician services are billed in the
5 name of the multispecialty clinic and amounts so received are
6 treated as receipts of the multispecialty clinic.

7 (C) The overhead expenses of, and the income from, the practice
8 are distributed in accordance with methods previously determined
9 by members of the group.

10 (7) Outpatient surgery includes both of the following:

11 (A) Any procedure performed on an outpatient basis in the
12 operating rooms, ambulatory surgery rooms, endoscopy units,
13 cardiac catheterization laboratories, or other sections of a
14 freestanding ambulatory surgery clinic, whether or not licensed
15 under paragraph (1) of subdivision (b) of Section 1204 of the
16 Health and Safety Code.

17 (B) The ambulatory surgery itself.

18 (8) *“Pharmacy goods” means any dangerous drug or dangerous*
19 *device as defined by Section 4022 of the Business and Professions*
20 *Code, and any medical food as defined by Section 109971 of the*
21 *Health and Safety Code.*

22 (c) (1) It is unlawful for a licensee to enter into an arrangement
23 or scheme, such as a cross-referral arrangement, that the licensee
24 knows, or should know, has a principal purpose of ensuring
25 referrals by the licensee to a particular entity that, if the licensee
26 directly made referrals to that entity, would be in violation of this
27 section.

28 (2) It shall be unlawful for a physician to offer, deliver, receive,
29 or accept any rebate, refund, commission, preference, patronage
30 dividend, discount, or other consideration, whether in the form of
31 money or otherwise, as compensation or inducement for a referred
32 evaluation or consultation.

33 (d) No claim for payment shall be presented by an entity to any
34 individual, third-party payor, or other entity for any goods or
35 services furnished pursuant to a referral prohibited under this
36 section.

37 (e) A physician who refers to or seeks consultation from an
38 organization in which the physician has a financial interest shall
39 disclose this interest to the patient or if the patient is a minor, to

1 the patient's parents or legal guardian in writing at the time of the
2 referral.

3 (f) No insurer, self-insurer, or other payor shall pay a charge or
4 lien for any goods or services resulting from a referral in violation
5 of this section.

6 (g) A violation of subdivision (a) shall be a misdemeanor. The
7 appropriate licensing board shall review the facts and circumstances
8 of any conviction pursuant to subdivision (a) and take appropriate
9 disciplinary action if the licensee has committed unprofessional
10 conduct. Violations of this section may also be subject to civil
11 penalties of up to five thousand dollars (\$5,000) for each offense,
12 which may be enforced by the Insurance Commissioner, Attorney
13 General, or a district attorney. A violation of subdivision (c), (d),
14 (e), or (f) is a public offense and is punishable upon conviction by
15 a fine not exceeding fifteen thousand dollars (\$15,000) for each
16 violation and appropriate disciplinary action, including revocation
17 of professional licensure, by the Medical Board of California or
18 other appropriate governmental agency.

19 SEC. 3. Section 139.31 of the Labor Code is amended to read:

20 139.31. The prohibition of Section 139.3 shall not apply to or
21 restrict any of the following:

22 (a) A physician may refer a patient for a good or service
23 otherwise prohibited by subdivision (a) of Section 139.3 if the
24 physician's regular practice is where there is no alternative provider
25 of the service within either 25 miles or 40 minutes traveling time,
26 via the shortest route on a paved road. A physician who refers to,
27 or seeks consultation from, an organization in which the physician
28 has a financial interest under this subdivision shall disclose this
29 interest to the patient or the patient's parents or legal guardian in
30 writing at the time of referral.

31 (b) A physician who has one or more of the following
32 arrangements with another physician, a person, or an entity, is not
33 prohibited from referring a patient to the physician, person, or
34 entity because of the arrangement:

35 (1) A loan between a physician and the recipient of the referral,
36 if the loan has commercially reasonable terms, bears interest at
37 the prime rate or a higher rate that does not constitute usury, is
38 adequately secured, and the loan terms are not affected by either
39 party's referral of any person or the volume of services provided
40 by either party.

1 (2) A lease of space or equipment between a physician and the
2 recipient of the referral, if the lease is written, has commercially
3 reasonable terms, has a fixed periodic rent payment, has a term of
4 one year or more, and the lease payments are not affected by either
5 party's referral of any person or the volume of services provided
6 by either party.

7 (3) A physician's ownership of corporate investment securities,
8 including shares, bonds, or other debt instruments that were
9 purchased on terms that are available to the general public through
10 a licensed securities exchange or NASDAQ, do not base profit
11 distributions or other transfers of value on the physician's referral
12 of persons to the corporation, do not have a separate class or
13 accounting for any persons or for any physicians who may refer
14 persons to the corporation, and are in a corporation that had, at the
15 end of the corporation's most recent fiscal year, total gross assets
16 exceeding one hundred million dollars (\$100,000,000).

17 (4) A personal services arrangement between a physician or an
18 immediate family member of the physician and the recipient of
19 the referral if the arrangement meets all of the following
20 requirements:

21 (A) It is set out in writing and is signed by the parties.

22 (B) It specifies all of the services to be provided by the physician
23 or an immediate family member of the physician.

24 (C) The aggregate services contracted for do not exceed those
25 that are reasonable and necessary for the legitimate business
26 purposes of the arrangement.

27 (D) A written notice disclosing the existence of the personal
28 services arrangement and including information on where a person
29 may go to file a complaint against the licensee or the immediate
30 family member of the licensee, is provided to the following persons
31 at the time any services pursuant to the arrangement are first
32 provided:

33 (i) An injured worker who is referred by a licensee or an
34 immediate family member of the licensee.

35 (ii) The injured worker's employer, if self-insured.

36 (iii) The injured worker's employer's insurer, if insured.

37 (iv) If the injured worker is known by the licensee or the
38 recipient of the referral to be represented, the injured worker's
39 attorney.

40 (E) The term of the arrangement is for at least one year.

1 (F) The compensation to be paid over the term of the
2 arrangement is set in advance, does not exceed fair market value,
3 and is not determined in a manner that takes into account the
4 volume or value of any referrals or other business generated
5 between the parties, except that if the services provided pursuant
6 to the arrangement include medical services provided under
7 Division 4, compensation paid for the services shall be subject to
8 the official medical fee schedule promulgated pursuant to Section
9 5307.1 or subject to any contract authorized by Section 5307.11.

10 (G) The services to be performed under the arrangement do not
11 involve the counseling or promotion of a business arrangement or
12 other activity that violates any state or federal law.

13 (c) (1) A physician may refer a person to a health facility as
14 defined in Section 1250 of the Health and Safety Code, to any
15 facility owned or leased by a health facility, or to an outpatient
16 surgical center, if the recipient of the referral does not compensate
17 the physician for the patient referral, and any equipment lease
18 arrangement between the physician and the referral recipient
19 complies with the requirements of paragraph (2) of subdivision
20 (b).

21 (2) Nothing shall preclude this subdivision from applying to a
22 physician solely because the physician has an ownership or
23 leasehold interest in an entire health facility or an entity that owns
24 or leases an entire health facility.

25 (3) A physician may refer a person to a health facility for any
26 service classified as an emergency under subdivision (a) or (b) of
27 Section 1317.1 of the Health and Safety Code. For nonemergency
28 outpatient diagnostic imaging services performed with equipment
29 for which, when new, has a commercial retail price of four hundred
30 thousand dollars (\$400,000) or more, the referring physician shall
31 obtain a service preauthorization from the insurer, or self-insured
32 employer. Any oral authorization shall be memorialized in writing
33 within five business days.

34 (d) A physician compensated or employed by a university may
35 refer a person to any facility owned or operated by the university,
36 or for a physician service, to another physician employed by the
37 university, provided that the facility or university does not
38 compensate the referring physician for the patient referral. For
39 nonemergency diagnostic imaging services performed with
40 equipment that, when new, has a commercial retail price of four

1 hundred thousand dollars (\$400,000) or more, the referring
2 physician shall obtain a service preauthorization from the insurer
3 or self-insured employer. An oral authorization shall be
4 memorialized in writing within five business days. In the case of
5 a facility which is totally or partially owned by an entity other than
6 the university, but which is staffed by university physicians, those
7 physicians may not refer patients to the facility if the facility
8 compensates the referring physician for those referrals.

9 (e) The prohibition of Section 139.3 shall not apply to any
10 service for a specific patient that is performed within, or goods
11 that are supplied ~~by~~ *for use within*, a physician's office, or the
12 office of a group practice. Further, the provisions of Section 139.3
13 shall not alter, limit, or expand a physician's ability to deliver, or
14 to direct or supervise the delivery of, in-office goods or services
15 according to the laws, rules, and regulations governing his or her
16 scope of practice. With respect to diagnostic imaging services
17 performed with equipment that, when new, had a commercial retail
18 price of four hundred thousand dollars (\$400,000) or more, ~~or~~ for
19 physical therapy services, *for pharmacy goods furnished for use*
20 *outside the physician's office for which the referring physician's*
21 *office or group practice charges more than the documented paid*
22 *cost net of any rebates or refunds or discounts plus the lesser of*
23 *20 percent of the documented paid cost or one hundred dollars*
24 *(\$100), or for psychometric testing that exceeds the routine*
25 *screening battery protocols, with a time limit of two to five hours,*
26 *established by the administrative director, the referring physician*
27 ~~obtains~~ *shall obtain* a service preauthorization from the insurer or
28 self-insured employer. Any oral authorization shall be
29 memorialized in writing within five business days.

30 (f) The prohibition of Section 139.3 shall not apply where the
31 physician is in a group practice as defined in Section 139.3 and
32 refers a person for services specified in Section 139.3 to a
33 multispecialty clinic, as defined in subdivision (I) of Section 1206
34 of the Health and Safety Code. For diagnostic imaging services
35 performed with equipment that, when new, had a commercial retail
36 price of four hundred thousand dollars (\$400,000) or more, ~~or~~
37 physical therapy services, ~~or~~ *for pharmacy goods furnished for*
38 *use outside the physician's office for which the referring*
39 *physician's office or group practice charges more than the*
40 *documented paid cost net of any rebates or refunds or discounts*

1 *plus the lesser of 20 percent of the documented paid cost or one*
2 *hundred dollars (\$100),* psychometric testing that exceeds the
3 routine screening battery protocols, with a time limit of two to five
4 hours, established by the administrative director, performed at the
5 multispecialty facility, the referring physician shall obtain a service
6 preauthorization from the insurer or self-insured employer. Any
7 oral authorization shall be memorialized in writing within five
8 business days.

9 (g) The requirement for preauthorization in Sections (c), (e),
10 and (f) shall not apply to a patient for whom the physician or group
11 accepts payment on a capitated risk basis.

12 (h) The prohibition of Section 139.3 shall not apply to any
13 facility when used to provide health care services to an enrollee
14 of a health care service plan licensed pursuant to the Knox-Keene
15 Health Care Service Plan Act of 1975 (Chapter 2.2 (commencing
16 with Section 1340) of Division 2 of the Health and Safety Code).

17 (i) The prohibition of Section 139.3 shall not apply to an
18 outpatient surgical center, as defined in paragraph (7) of
19 subdivision (b) of Section 139.3, where the referring physician
20 obtains a service preauthorization from the insurer or self-insured
21 employer after disclosure of the financial relationship.

22 SEC. 4. No reimbursement is required by this act pursuant to
23 Section 6 of Article XIII B of the California Constitution because
24 the only costs that may be incurred by a local agency or school
25 district will be incurred because this act creates a new crime or
26 infraction, eliminates a crime or infraction, or changes the penalty
27 for a crime or infraction, within the meaning of Section 17556 of
28 the Government Code, or changes the definition of a crime within
29 the meaning of Section 6 of Article XIII B of the California
30 Constitution.